

## Message Text

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ORIGIN EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-10 NSAE-00 RSC-01 FAA-00 DOTE-00 SS-15 L-03 NSC-10

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DRAFTED BY EB/AN:RCPARR/EUR/CE:RBECKER:V

APPROVED BY EB/TT:JSMEADOWS

EUR/NE - MR. DAWKINS

EUR/CE: SGEORGE

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P 211447Z SEP 73

FM SECSTATE WASHDC

TO AMEMBASSY BONN PRIORITY

AMEMBASSY COPENHAGEN PRIORITY

INFO USMISSION BERLIN PRIORITY

AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY MOSCOW

USMISSION NATO

AMEMBASSY THE HAGUE

AMEMBASSY OSLO

AMEMBASSY STOCKHOLM

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E.O. 11652: N/A

TAGS: ETRN, WB, GW, DA, FR, UK

SUBJECT: DANES INFORMED OF PANAM BERLIN/COPENHAGEN

SERVICE REQUEST

REF: (A) STATE 283907; (B) BONN 13360; (C) BONN 12669;

(D) STATE 172916

1. WITH QUADRIpartite CONSULTATIONS ON PROPOSED PANAM  
BERLIN-COPENHAGEN SERVICE UNDER WAY IN BONN, DEPARTMENT  
(MEADOWS) CALLED IN DANISH ACTING DCM HAXTHAUSEN SEPT 20  
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TO PRESENT NOTE (TEXT REF D) AUTHORIZING AMENDMENT TO US-DENMARK

BILATERAL TO PROVIDE BERLIN COPENHAGEN SERVICE.

2. FOLLOWING POINTS WERE MADE TO HAXTHAUSEN BY DEPTOFFS:  
US HAS LONG SOUGHT MEANS OF INCREASING INTERNATIONAL AIR TRAFFIC TO WEST BERLIN. US AND ITS ALLIES HAD GRANTED SAS LANDING RIGHTS IN WESTERN SECTORS. UNFORTUNATELY FLIGHTS THEMSELVES HAVE BEEN BLOCKED BY GDR, WHILE SCHOENEFELD CONTINUES TO GROW AS INTERNATIONAL AIR TERMINAL FOR BERLIN AREA. AT PRESENT, ONLY WAY TO BALANCE GROWTH OF SCHOENEFELD AND SUPPORT ECONOMIC, POLITICAL AND PSYCHOLOGICAL VIABILITY OF WEST BERLIN, TO WHICH DANES AS NATO ALLY ARE COMMITTED, IS TO PERMIT THREE POWER AIRLINES SUCH AS PAN AM TO OPERATE TURNAROUND SERVICES BETWEEN WEST EUROPEAN CAPITALS AND BERLIN. IT WAS ON THIS BASIS THAT DUTCH AGREED LAST YEAR TO PAN AM TO AMSTERDAM-BERLIN SERVICE

SIMILAR TO THAT BEING REQUESTED FROM DANES. US RECOGNIZES THAT SAS MIGHT LOSE A FEW PASSENGERS FROM COPENHAGEN-SCHOENEFELD SERVICE IN PROCESS, BUT BELIEVES DECISION ON BASIS POLITICAL RATHER THAN PURELY COMMERCIAL FACTORS IS WARRANTED IN THIS INSTANCE.

3. DEPTOFFS ALSO EMPHASIZED US STILL SUPPORTS SAS EFFORTS ESTABLISH WEST BERLIN SERVICE AND HOPES OVERFLIGHT RIGHTS CAN BE OBTAINED FROM GDR, AND FINALLY NOTED CURRENT BILATERAL ARRANGEMENT BETWEEN US AND DENMARK SUBSTANTIALLY IN DANISH ECONOMIC FAVOR.

4. HAXTHAUSEN RESPONDED HE SURE SAS WOULD NOT BE HAPPY WITH PROPOSAL BUT HE RECOGNIZED IMPORTANCE NON-AVIATION ISSUES INVOLVED. HE WOULD REPORT PROPOSAL TO COPENHAGEN AND WOULD SEEK EARLY RESPONSE WHICH WOULD BE COMMUNICATED DIRECTLY TO DEPARTMENT.

5. IN ANY SUBSEQUENT TALKS WITH DANES, EMBASSY COPENHAGEN SHOULD AVOID LINKAGE OF PROPOSED SERVICE WITH SAS HOPES FOR RIGHTS AT DULLES. IF DANES RAISE LATTER ISSUE, EMBASSY MIGHT SIMPLY POINT OUT THAT SAS ALREADY OUTEARNS US AIRLINES IN US-SCANDINAVIAN MARKET BY RATIO OF ABOUT SEVEN-ONE.

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6. IN REGARD PROFITABILITY ASPECTS, PAN AM MAIN OFFICE BELIEVES ROUTE WILL PROVE TO BE MONEY-MAKER, AND IN FACT REVIVED COPENHAGEN-BERLIN PROPOSAL THIS SUMMER AFTER EXPRESSING DOUBTS ABOUT PROFITABILITY WHEN WE FIRST RAISED SUBJECT ONE YEAR AGO.

7. PAN AM WOULD OPERATE SERVICE VIA CORRIDOR. RUSH

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## Message Attributes

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**Channel Indicators:** n/a  
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**Concepts:** n/a  
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**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** morefirh  
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**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** DANES INFORMED OF PANAM BERLIN/COPENHAGEN SERVICE REQUEST  
**TAGS:** ABLD, BR, GE, DA, FR, UK  
**To:** BONN COPENHAGEN  
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